

Vehicle Administration & Inventory Management

Overview

The Vehicle Administration module of the Ebbon-Dacs DMS acts as the hub controlling all aspects of vehicle inventory management and vehicle sales. It controls purchases, stocks of new and used vehicles as well as demonstrators, courtesy cars and own use vehicles.

The Ebbon-Dacs Vehicle Administration module also controls the availability of stock to sales, posts work requests into the integrated servicing module, and completes all of the profit and loss calculations in real time for analysis at any point as the vehicle sale progresses.

The Vehicle Administration module is designed for **ease of use** and **accuracy** of information, to improve internal customer service to the sales and accounts departments.

The Vehicle Administration solution is scalable, and easily accommodates the needs of individual dealers OR larger multi site and multi department groups.

Benefits

- Full inventory management, including purchasing, stocking and sales routines that are fully integrated with ledger accounts and utilise standard system routines.
- Fully integrated Showroom module.
- Cash control, allowing easy reconciliation of cash, balance payments, debtors and creditors.
- Flexible handling of first and third party vehicle franchise data via integrations or manual maintenance.
- Established links with vehicle and customer CRM records to limit duplication of data input and data entry errors, as well as improve data quality for analysis and sales prospecting.
- Dealership website inventory visibility.
- Automatic links into CRM lead management to allow users to maintain customer contact seamlessly during and after the sales process.
- Improved fleet sales processing using stock record and customer order templates, including options and discounts.
- Extensive reporting facilities included, including used stock CAP valuations.
- Immediate and accurate audit trail between Vehicle Administration and the General Ledger.
- Full stocking, consignment and campaign bonus integrations included where available from manufacturer.

Summary Features:

- ✓ Pro-forma
- ✓ Invoice
- ✓ Inter Company Transfer, including adjustment of SIV
- ✓ Fleet Template Sales Orders
- ✓ Bulk work requests for Fleet Sales Orders
- ✓ Create Vehicle Purchase Order
- ✓ Create Miscellaneous Item Purchase Orders
- ✓ Generate Credit Notes
- ✓ Receipt Purchase Orders
- ✓ Invoice Totals
- ✓ Delivery Address
- ✓ Miscellaneous Charges
- ✓ Supplementary Invoices
- ✓ Links to CRM from invoicing, including expiry date capture
- ✓ Full inventory item history, from purchase to sale and beyond
- ✓ Stock depreciation routine
- ✓ Full nominal transaction history from stock record
- ✓ Automatic link between ordered vehicles and stock feeds



FEATURES

Vehicle Inventory Management

- ✓ Groups real time stock, costs and age available for defined role centres
 - ✓ Extensive manufacturer integrations supporting stock creation and allocation, stock consignment and purchase, vehicle payments and bonus receipting routines
 - ✓ Manufacturer and third party vehicle franchise data supported, along with option for manual maintenance were required
 - ✓ Full integration with Purchase ledger, Sales ledger and General ledger accounts
 - ✓ Full integration with internal Workshop modules
 - ✓ Complete controlled Vehicle Administration process, from supplier order to receipt, through consignment, appropriation, purchasing, preparation and sales
 - ✓ Full support for Demonstrator/Courtesy Car/Own Use Vehicle handling
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Fleet Operations

- ✓ Template customer orders and stock records can be created and saved, allowing for rapid purchase and sale of multiple identical vehicles.
 - ✓ Service history retrievable
 - ✓ Facility for Fleet work requests available – one request for multiple sold vehicles.
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CRM Integrations

- ✓ Links established between customer and vehicle CRM records
 - ✓ One-to-many relationships maintained between customer and vehicle CRM records
 - ✓ Seamless transition from vehicle sale process to Lead Management processes for both Sales and Service/Aftersales departments
 - ✓ Vehicle expiry date capture to ease accuracy of prospecting
 - ✓ Fully integrated showroom module
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Reporting

- ✓ Complete set of vehicle administration reports available, including Vehicle Stock by age, Make/Model/Derivative, sale value, cost, stocking/physical location
 - ✓ Complete set of Vehicle Inventory accounting reports available, including Inventory values, Outstanding accruals, Non recoverable cost analysis, Profit and Loss reporting available via user defined criteria
 - ✓ Full integration reporting to follow as development progresses, including success/error handling
 - ✓ Full availability of vehicle data within CRM Reporting
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